



**MANAGING DIRECTOR (M/F/D)**

Career among experts.  
Work environment: anywhere where there is water.



**Welcome on board at SCHOTTEL Nederland B.V.**

SCHOTTEL Nederland B.V. is a wholly owned subsidiary of SCHOTTEL GmbH, a global leader in controllable propulsion and manoeuvring systems for ships and offshore applications. Based in Zoetermeer, the Netherlands, SCHOTTEL Nederland, has been supporting customers in the BeNeLux region for more than 60 years.

With a strong local team and a fully equipped workshop, SCHOTTEL Nederland offers sales support for newbuild projects as well as comprehensive service solutions, including repairs, conversions, and spare parts supply. As part of the international SCHOTTEL Group, we are seeking an experienced and driven **Managing Director** (m/f/d) to lead SCHOTTEL Nederland B.V.

The ideal candidate combines strong technical or commercial expertise with excellent leadership capabilities to drive both sales and service operations.

**We offer:**

- A key leadership position with a high level of entrepreneurial responsibility
- Significant scope for shaping and developing the business
- An international working environment with short decision-making paths
- Attractive compensation and benefits package with a long-term career perspective within a stable and successful group

**Your key responsibilities include:**

- Overall management of SCHOTTEL Nederland B.V. with approximately 30 employees
- Full responsibility for achieving the strategic and operational targets, including utilization, cost efficiency and overall profitability
- Leading, developing and motivating well-established teams through strong strategic and hands-on leadership
- Managing and developing customer relationships and customer processes in line with corporate guidelines and in close coordination with the board
- Ensuring efficient, goal-oriented and cost-effective operational processes while complying with industry standards and corporate policies
- Planning and implementing local marketing and sales initiatives, such as customer events
- Ensuring alignment with the company's global strategy and collaborating closely with other international subsidiaries
- Report directly to the Headquarters in Germany
- Foster a culture of teamwork, accountability and continuous improvement

**Your profile:**

- Successfully completed a technical degree in Engineering or a commercial degree in Business Administration or a comparable qualification
- Several years of professional experience in a senior management role, e.g. Branch Manager, Sales Director or Site Manager
- In-depth knowledge of maritime industry including markets, suppliers and customers
- Proven experience in people management as well as strong knowledge of controlling instruments and P&L responsibility
- Strong leadership skills with the ability to motivate and develop employees
- Excellent communication skills and a confident, professional and approachable manner when dealing with employees, customers and suppliers
- Fluent in English (required)
- Dutch language skills preferred
- Strong communication and negotiation skills
- Ability to work effectively in an international and intercultural environment
- Strategic thinker with hands-on mentality

**Job Title:**

Managing Director (m/f/d)  
SCHOTTEL Nederland B.V.

**Employment Type:**

Full time, 40 hrs per week

**Location:**

Netherlands

**Contact:**

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Nederland B.V.  
  
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**Join us**

If you are an ambitious manager with deep knowledge of the marine industry and a passion for delivering value to the customers, we would love to hear from you!



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